Department of Marketing and Tourism Management

Master of Business Administration

Course Name	Course Description	Content Outline
Research	This course is designed to enrich students'	1. What is research?
Methodology in	understanding of the principles of research	2. The concept of scientific thinking
Leisure, Tourism,	methods and their application in tourism and	(I)
and Hospitality	leisure practice. The main content includes	3. The concept of scientific thinking
	two parts: (1) Discussion on the basic	(II)
	principles of scientific research methods; (2)	4. Research Procedures
	Operation and application of research	5. Secondary Data Collection
	methods.	6. Tourism statistics from
		government departments
		7. Literature discussion and topic
		formulation
		8. Research Design
		9. Attitude measurement
		10. Questionnaire design
		11. Sampling design
		12. Questionnaire survey method
		13. Observation method, in-depth
		interview

		14. How to write a proposal?
		15. Literature review
		16. Qualitative Analysis - Content
		Analysis
Seminar in Leisure,	This course aims to provide a platform for	• Senior master students present
Tourism, and	students to excel in academic writing and	their thesis proposals
Hospitality (1)	critical thinking skills. All postgraduates must	• Tourism-related industry
	attend this seminar; senior master students	people's speech for sharing
	must present their dissertation proposal at this	working experiences and advice
	course in the sequence, and lecturers will	
	examine the submission content of students'	
	proposals and provide improvement advice. In	
	addition, lecturers will encourage the	
	participating students to propose research	
	questions based on the research methodology.	
Seminar in	This discipline focuses on the practical	1. (1) The old customs of the
Community	operation of local creation in Taiwan,	community, new business
Empowerment	investigates the natural customs and cultural	opportunities
and Marketing	resources of the community, uses the	(2) New challenges for youth
	innovative planning thinking of the	returning home,
	experience economy, and proposes a complete	(3) Activation of terroir resources,
	method framework for community building	new perspective of compound eyes

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planning and marketing promotion. It will	2. Traveler's thinking
explain, step by step, how to create the unique	3. Screenwriter's insight
local economic value of the community	4. Director's practice
through practical and practical methods. At	5. (1) How does the community
the same time, many touching experience	design the terroir table for restaurants
examples will be listed, and various	and homestays?
challenges and issues in the community will	(2) How the community designs its
be discussed in depth. The students will be	own terroir table
taught various marketing skills such as service	(3) How does the community design
quality, event planning, storytelling,	an in-depth experience of terroir
copywriting, topical activities, Line, IG, etc.	travel
required for community building. The	6. (1) Community climate design
teaching of this subject guides students, how	branding
to transform into the eyes of travelers and	(2) Young people return to their
anthropologists through the perspective of	hometowns, redesigning the terroir—
compound eyes, sharpen the insight like the	the era of terroir entrepreneurship
role of a screenwriter, connect local	revitalizes the existing
highlights, and then operate like a director.	(3) Create real experience $$ local
Through the examination of the course	middle-aged terroir design
content, the self-drilling of the methods, the	7. Service quality planning and
observation and study of various cases,	execution
students can become planners of community	8. Event planning planning and
building and marketing.	execution

		 9. (1) Principles and techniques of storytelling (2) Principles and techniques of copywriting 10. Topic activities 11. Line Marketing 12. IG Marketing
Psychology and	The students will study leisure psychology	Instruct students to understand the
Behavior Studies	and behavior through lectures and discussions,	topic types and literature review
of Leisure and	including psychology, consumer behavior,	skills of tourism, leisure, and
Tourism	customer science, and leisure and recreation-	recreation behavior research,
	related theories. The instructor will use case	combine the observation of tourist
	teaching, video analysis, and practical	behavior, and formulate future
	learning to guide students using relevant	research topics, including tourism
	theoretical foundations in tourism.	motivation, information search and
		decision-making, tourism experience,
		and tourism tourist co-creation
		experience.
Management in	Tourism, which was developed earlier, and	In addition to the specified textbook
Tourism and	leisure studies, which are emerging in modern	content, this course also adopts the
Leisure	times, have a trend of integration and	case teaching method, and combines
	development, and have become a systematic	the situations mentioned in the cases

	new discipline and academic research field. The design of this course is to enable students to understand the relationship and importance of these two subjects. And through case studies and discussions, it is hoped that the students will gain an in-depth understanding of the true meaning of tourism and leisure business management and the necessary management capabilities.	to conduct in-depth discussions on important management issues and concepts in the field of tourism and leisure. Topics discussed include understanding the meaning, theory, category, and function of tourism and leisure, as well as the meaning, policy, management, and future development and trends of tourism and leisure.
Research on	Starting from resource theory, this course	I. INSTITUTIONAL DIMENSIONS
Recreation	discusses resource characteristics and	OF RESOURCE MANAGEMENT
Resource	utilization patterns, analyzes the utilization	II. MEANING AND NATURE OF
Management	characteristics of recreational resources, and	RESOURCES
	how to achieve sustainable resource	III. CONSERVATION/SAFE
	utilization through management technology.	MAXIMUM STANDARD (SMS)
	Further, it also discusses recreational	IV. MULTIPLE
	utilization management strategies, analysis of	USE/MULTIPURPOSE
	the application of resource allocation and	MANAGEMENT
	quota systems, and the concept of products.	V. WILDERNESS
	Integrate into the balance between resource	VI. RECREATION IMPACT AND

utilization, sustainability, and management.	VISITOR MANATEMENT (
Finally, we will discuss intangible resources	VII. AREA AND FACILITY
and tangible resources to increase resource	DESIGN AND PLANNING
value through marketing power.	VIII. RECREATION AND PARK
	MAINTENANCE OPERATIONS
	(PMO)

Course Name	Course Description	Co	ntent Outline
Seminar in Leisure,	This course aims to provide a platform for students to excel in	•	Senior master students present their thesis
Tourism, and	academic writing and critical thinking skills. All postgraduates		final results
Hospitality (II)	must attend this seminar; senior master students must present	•	Tourism-related industry people's speech for
	their dissertation completion at this course in the sequence, and		sharing working experiences and advice
	lecturers will examine the submission content of students'		
	proposals and provide improvement advice. In addition, lecturers		
	will encourage the participating students to propose research		
	questions based on the research methodology.		
Hospitality and	The main aim of the course is to enhance theoretical and	•	New marketing perspective in service
Travel Marketing	practical understanding of leisure, tourism, and hospitality		economy
Research	marketing. The study also addresses various aspects of the topic	•	Consumer Behavior in the Service
	'Selling Tourism Places,' providing a baseline of current		Environment
	knowledge and examining the scope of research that should be	•	Positioning Services in a Competitive Market
	applied to further developing tourism and hospitality services	•	Applying the 4Ps of Marketing to Services

	marketing research. It is hoped that new research questions will	• Manage Client Interface
	be stimulated by highlighting tensions and challenges in leisure,	• Implement a profitable service strategy
	tourism, and hospitality.	
Strategic	The design of this subject is mainly to develop and cultivate	This course provides weekly in-depth discussions
Management in	students' strategic thinking models and methods that can see	on key strategic management concepts and their
Tourism	future trends (trends) and understand that creating sustainable	application to tourism management. Topics
	competitive advantages is necessary if they want to succeed in a	discussed include strategic thinking mode, internal
	highly competitive environment. Through studying this subject,	and external environment analysis, low-cost
	students can understand the relationship between the enterprise	strategy, product differentiation strategy, vertical
	organization and the environment, understand the way and	integration strategy, diversification business
	meaning of SWOT analysis, and learn the true meaning and	strategy, vertical-horizontal alliance strategy,
	application of strategic management at different levels.	merger and acquisition strategy, international
	Advantages are necessary if they want to succeed in a highly	strategy, etc.
	competitive environment. Furthermore, through studying this	
	subject, students can understand the relationship between the	
	enterprise organization and the environment, understand the way	
	and meaning of SWOT analysis, and learn the true meaning and	
	application of strategic management at different levels.	
Case Study in	Pre-opened courses	Pre-opened courses
Tourism Management		
Research on Cultural	Starting from cultural theory, this course discusses the connotation	1. The meaning and application of cultural theory.
and Creative	of cultural symbols, integrates creativity theory, and explains how	2. Implications and application techniques of

Management	to develop creativity through culture. It also discusses the types	creativity theory.
	and formats of cultural and creative industries, from the	3. Types and current status of cultural and creative
	development of cultural and creative industries to the	industries.
	conceptualization of artistic creativity to the current status of other	4. Development status of cultural and creative
	sectors, tourism, In cultural and innovative applications and	industries in various countries.
	development.	5. The concept of cultural creativity in various
		industries, especially the application and
		development of the tourism industry.
		6. The future trend of cultural and creative
		industries.
Sustainable Tourism	The content of this course is mainly divided into two parts. The	1. Sustainable development of tourism
Management	first part is the theoretical basis, discussing the evaluation,	2. Evaluation of the Sustainable Tourism Industry
	planning, itinerary design, and strategic analysis of sustainable	3. Marking and certification
	tourism, and in-depth discussions on environmental	4. Itinerary design
	management, labeling and certification, and sustainable	5. Sustainable tourism planning
	development of community tourism. Extended discussions on	6. Recreational resource management theory
	practice and cases supplement it. The second part discusses the	(recreational impact and management-Hawaii
	cases of sustainable tourism, and discusses the sustainable	case), tourist adjustment case
	management models of Taomi Ecological Village, Dabang	7. Community Development and Sustainable
	Ecological Tourist Site, Shanlinxi Forest Ecological Resort Park,	Tourism
	and wild animal sightseeing, so that students can understand the	8. Environmental management
	theory of sustainable tourism and Practice and other connotations	9. Sustainable management of community tourism

can be further understood.	10. Sustainable management of forest ecological
	resort park
	11. Sustainable development of wildlife tourism

Course Name	Course Description	Content Outline
Seminar in Thesis	dissertation writing	dissertation writing
(I)		
Development &	This course will provide a conceptual	• Organizational goals and
Investment in the	understanding of the fundamental issues of	governance
Leisure Industry	corporate finance relevant to the leisure	• Present value
	business. Students are expected to (a)	• NPV and other investment
	strengthen the application of financial	criteria
	management, (b) understand the relationship	• Make investment decisions
	between financial planning, investment	based on NPV rules
	strategies and business opportunities, (c)	• risk and reward
	develop the ability of independent thinking,	• Portfolio Theory and CAPM
	and (d) strengthen communication and	• risk and cost

	communication. Discuss techniques.	 manage risk Introduction to Managing Internal Risk Investment project analysis Investment, Strategy and Economic Rent Agency Issues, Compensation, and Performance Measurement
Multivariate	This course uses SPSS (renamed PASW,	It mainly teaches the steps of sorting
Analysis	Predictive Analytics Software) statistical	and analyzing quantitative data, and
	software as the content, combines	introduces various methods and
	multivariate and statistical concepts,	operating techniques of quantitative
	teaches the operation of SPSS software, and	data analysis, including: data input
	guides graduate students to be familiar with	and checking, conversion of scores in
	the statistical analysis of thesis data,	reverse questions, integration of
	including: the operation steps of software	groups, summation of scores, etc.;
	tools, report interpretation, and the	and guidance Statistical methods
	presentation of statistical summary tables,	often used in SPSS operation steps
	to train students in correct operating	and research methods, including:
	procedures, interpretation of statistical data	basic descriptive statistics, t-test,
	and presentation of research results.	single-factor analysis of variance,
		two-factor analysis of variance,

		correlation analysis, reliability
		analysis and item analysis, factor
		analysis and cluster analysis,
		multiple regression analysis, chi-
		square test, etc.
Qualitative Research	The purpose of this course is to equip	1. What is qualitative research?
	students with the basic ability of qualitative	2. A model of qualitative research
	research. Because the improvement of	3. Key event method, content
	research ability requires continuous	analysis method
	accumulation of research experience, for	4. Develop new constructs (literature
	new researchers, observing and figuring out	reading)
	the process of conducting research by	(1) Phenomena Interpretation and
	predecessors has become an important	Construct Definition
	learning. Based on the above, this course	(2) Methodology
	will focus on specific qualitative techniques	(3) Operation process and results CIT
	and how to apply them for publication. Be	method, content analysis method
	sure to read the assigned readings and	operation procedures and case
	prepare in advance before class every week.	description
	In the class, lectures, discussions and	5. CIT method, content analysis
	reports are the key points of the course. In	method operating procedures and
	order to test the learning outcomes of this	case description
	course, a report written in paper format	6. Grounded Theory: Methodology

	must be submitted at the end of the	7. Grounded Theory: Literature
	semester. After the mid-term exam, a report	Reading
	on the topic and abstract (about 1-2 pages)	
	of the research plan will be presented, and	
	· ·	
	the writing of the qualitative research plan	
	will be completed at the end of the term.	
Human Resource	This course analyzes the characteristics of	1. Analyze the characteristics of
Management for	the tourism industry and introduces the	various formats in the tourism
Tourism, Leisure,	content of human resource management,	industry. 2. Tourism job analysis and
and Hospitality	such as: job analysis of different tourism	design. 3. Human resources planning
Business	industry characteristics; job design; human	technology for tourism industry. 4.
	resource planning; education and training;	Tourism recruitment and selection
	performance evaluation; differentiated	methods. 5. The practice of tourism
	human resource management practices, etc.	education and training. 6. Tourism
		performance evaluation practices. 7
		differentiated human resource
		management strategies. 8. HR in Flip.
		9. Labor management practices in the
		tourism industry.
Research and	Through the study and understanding of	Through the study and understanding
Management in	relevant concepts and theories of hospitality	of relevant concepts and theories of

Hospitality	management, this subject develops	hospitality management, this subject
	students' ability to understand and analyze	develops students' ability to
	hotel management issues, and further	understand and analyze hotel
	guides students to think about how to apply	management issues, and further
	these management concepts in practice, and	guides students to think about how to
	at the same time enhances students'	apply these management concepts in
	understanding of hospitality management.	practice, and at the same time
		enhances students' understanding of
		hospitality management.

Course Name	Course Description	Content Outline
Seminar in Thesis	dissertation writing	dissertation writing
(II)		
Travel Tendency	Study tourism industry trends through	Guide students to understand the
Research	lectures and discussions, including: tourism	general situation of the tourism
	industry analysis, tourism industry	industry market, analyze the
	development and trends, tourism and leisure	development vision of the national
	research trends issues, and use case	tourism policy, and then introduce
	teaching, video analysis, and practical	tourism trend research, including:
	learning to guide students to make good use	industry development and trend
	of relevant theoretical foundations in	analysis, global tourism and tourism

research topics such as tourism industry and	competitiveness, industry innovation
development trends.	and pulse, tourism trend knowledge
	platform, tourism field Knowledge
	flow, tourism innovation platform,
	destination image (image) marketing,
	and introduce new types of tourism
	such as health tourism, spiritual
	tourism, cultural and creative tourism,
	agricultural tourism, and smart
	tourism.